

NATIONAL SALESPERSON



AGREEMENT MADE BETWEEN

WBZ TV 4

CONTRACT NO. REV. 1061-58744-1

ATE DOINTED

DATE PRINTED 10/22/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

AND PAGE 1 27783 AGENCY (OR SERVICE) ACTING AS AGENT FOR 304732 ADVERTISER (OR AGENCY AND ADVERTISER) **Cancellation Notice** NAME CROSSROADS MEDIA AMERICAN CROSSROADS Required 66 Canal Center Plz Ste 555 1401 New York Ave NW Ste 1200 AND Announcement 28 days **ADDRESS** Alexandria VA 22314-1576 Washington DC 20005-2167 prior notice USA USA CONTACT PRODUCTAMERICAN CROSSROADS LOCAL PAT CASHEN POLITICAL AGENCY EST. NO. PRODUCT 1300 SALESPERSON CODE

BROADCAST SCHEDULE STARTING 10/24/12 AND ENDING 10/30/12

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

NO. WEEKS:

ethnicity		SPOTS	Ti	IME		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 000 Forestori Stations of its Stations that			
ITEM	DAYS	PWK.	FROM	ТО	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
1	11111	3 2	05:00A	05:56A	30S	10/24/12-10/26/12 10/29/12-10/30/12	WBZ NEWS	5	1000.00	5000.00
2	22222	6 4	05:58A	07:00A	30S	10/24/12-10/26/12 10/29/12-10/30/12	WBZ NEWS	10	1800.00	18000.00
3	22222	6 4	07:00A	09:00A	30S	10/24/12-10/26/12 10/29/12-10/30/12	THE EARLY SHOW	10	1000.00	10000.00
4	22222	6 4	09:00A	10:00A	30S	10/24/12-10/26/12 10/29/12-10/30/12	RACHAEL RAY	10	1200.00	12000.00
5	11111	3 2	12:00N	12:27P	30S	10/24/12-10/26/12 10/29/12-10/30/12	WB2 NEWS	5	1500.00	7500.00
6	11111	3 2	12:27P	02:00P	30S	10/24/12-10/26/12 10/29/12-10/30/12	CBS SOAP ROTATION	5	1200.00	6000.00
7	22222	6 4	03:00P	04:00P		10/24/12-10/26/12 10/29/12-10/30/12	DR. PHIL	10	1800.00	18000.00
8	22222	4	04:00P	05:00P		10/24/12-10/26/12 10/29/12-10/30/12	JUDGE JUDY	10	2200.00	22000.00
9	11111	3 2	05:00P	05:30P		10/24/12-10/26/12 10/29/12-10/30/12	5PM NEWS	5	2500.00	12500.00
10	11111	3 2	05:30P	06:00P	30s	10/24/12-10/26/12 10/29/12-10/30/12	530PM NEWS	5	2700.00	13500.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





AGREEMENT MADE BETWEEN

WBZTV4

CONTRACT NO. REV. 1061-58744-1

DATE PRINTED

10/22/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

	An	ND .	PAGE 2
27783 NAME AND ADDRESS	AGENCY (OR SERVICE) ACTING AS AGENT FOR 3047 CROSSROADS MEDIA 66 Canal Center Plz Ste 555	ADVERTISER (OR AGENCY AND ADVERTISER) AMERICAN CROSSROADS 1401 New York Ave NW Ste 1200	Cancellation Notice Required Announcement 28 days
CONTACT	Alexandria VA 22314-1576 USA	Washington DC 20005-2167 USA	prior notice
CONTACT		PRODUCTAMERICAN CROSSROADS	1
LOCAL SALESPERSON	PAT CASHEN POLITICAL AGENCY EST. NO. 1257	PRODUCT 1300 CODE	1
NATIONAL SALESPERSON	N		1
BROADCAS	ST SCHEDULE STARTING 10/24/12 AND ENDING 10/3	0/12 NO. WEEKS: 1	1

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

-ethnicity		SPOTS		ME			TODO TOLOVISION OLANONS OF NO OLANONS MAI			
ITEM	DAYS	PWK.	FROM	TO	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
11	11111	3 2	06:00P	06:30P		10/24/12-10/26/12 10/29/12-10/30/12	WBZ NEWS	5	3000.00	15000.00
12	100101.	2 1	11:00P	11:35P		10/25/12-10/27/12 10/29/12-10/29/12	WBZ NEWS	3	4500.00	13500.00
13	22222	6 4	11:35P	12:37A		10/24/12-10/26/12 10/29/12-10/30/12	DAVID LETTERMAN	10	2700.00	27000.00
14	F	1	10:00P	11:00P	30S	10/26/12-10/26/12	BLUE BLOODS	1	22000.00	22000.00
15	Sa	1	05:00A	06:00A	30 <i>s</i>	10/27/12-10/27/12	WBZ NEWS	1	600.00	600.00
16	Sa	1	06:00A	07:00A	30S	10/27/12-10/27/12	WBZ NEWS	1	1000.00	1000.00
17	Sa	2	07:00A	08:00A	30S	10/27/12-10/27/12	WBZ NEWS	2	1500.00	3000.00
18	Sa	1	08:00A	10:00A	30S	10/27/12-10/27/12	SATURDAY EARLY SHOW	1	1800.00	1800.00
19	Sa	1	07:00P	07:28P	30S	10/27/12-10/27/12	WHEEL OF FORTUNE	1	1600.00	1600.00
20	Sa	1	07:28P	07:56P	30S	10/27/12-10/27/12	JEOPARDY!	1	1800.00	1800.00
21	Sa	1	11:35P	12:05A	30S	10/27/12-10/27/12	STYLE BOSTON	1	800.00	800.00
22	Su	1	05:00A	06:00A	30s	10/28/12-10/28/12	WBZ NEWS	1	600.00	600.00
23	Su	1	06:00A	07:00A	30S	10/28/12-10/28/12	WBZ NEWS	1	1000.00	1000.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





AGREEMENT MADE BETWEEN

WBZ TV 4

CONTRACT NO. REV. 1061-58744-1

DATE PRINTED 10/22/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

AND

	AN		PAGE
27783 NAME	AGENCY (OR SERVICE) ACTING AS AGENT FOR 30473 CROSSROADS MEDIA 66 Canal Center Plz Ste 555	AMERICAN CROSSROADS	Cancellation Notice
AND ADDRESS	Alexandria VA 22314-1576	1401 New York Ave NW Ste 1200 Washington DC 20005-2167 USA	Announcement 28 days prior notice
CONTACT		PRODUCTAMERICAN CROSSROADS	
LOCAL SALESPERSON	PAT CASHEN POLITICAL AGENCY EST. NO.	PRODUCT 1300 CODE	
NATIONAL SALESPERSON	1		1
BROADCAS	ST SCHEDULE STARTING 10/24/12 AND ENDING 10/30	/12 NO. WEEKS: 1	1

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

-ethnicity	•	CDOTO		IME	T					
ITEM	DAYS	SPOTS PWK.	FROM	IME TO	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
							THOUSENED.	55001.	SIMILIATE	TOTAL VALUE(I)
							Management and American States			- 1000 march - 1000 miles
24	Su	2	07:00A	08:00A	30S	10/28/12-10/28/12	WBZ NEWS	2	1500.00	3000.00
25	Su	2	08:00A	09:00A	30s	10/28/12-10/28/12	WBZ NEWS	2	1800.00	3600.00
26	Su	1	08:57A	10:30A	30s	10/28/12-10/28/12	CBS SUNDAY MORNING	1	5000.00	5000.00
						20,20,22 20,20,22	Total Contract:	109		225800.00
					9		—— Billing Summary ——			
					3	Oct			Total	
					Qtr 4		Nov <u>Dec</u> 71100.00 .00		<u>Total</u> 225800.00	
					""	12	,1100.00			
								GR	225800.00	
									223600.00	
	1									

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.